

LIFE SCIENCE IN SOUTH OF FRANCE

The South of France Region and its largest European dedicated cluster, EUROBIOMED, are considered to be the major driver of the French life sciences economy.

As a gateway to continental Europe and the booming Mediterranean – African market, our region is the strategic choice for health and wellness companies. The combination of advanced infrastructures and renowned business savoir-faire has created an economic environment where technological innovation and market collaborations thrive.

Indeed, the lively Eurobiomed ecosystem has raised over the last 3 years more than € 550 millions.

These unique assets have attracted companies such as Sanofi, Ipsen, Virac, Horiba, Beckman Coulter, Biorad or Galderma.



Largest biotech network in France (+ 260 members)



3rd French Region for R&D
In term of employees, scientific publications and patents in medical research



2 University hospitals group among the most important in Europe



Hundreds of innovative start-ups looking for collaborative projects



2nd largest French region for clinical trials



2nd French public research center

KEY NUMBERS

18 billion of turnover

4,3 billion investments

210,400 employees

52,000 life science actors

217 health research laboratories

Eurobiomed international Life Science Partners :



They chose South of France !

- ABREOS BIOSCIENCE
- CISBIO
- SARTORIUS STEDIM BIOTECH
- GALDERMA R&D
- ARKOPHARMA
- HORIBA
- TXCELL
- NICOX
- BAYER CROP SCIENCE
- INNATE PHARMA
- VIRBAC
- IMMUNOTECH BECKMAN-COULTER
- IPSEN PHARMA BIOTECH
- GIPTIS ...

Why should you be interested in South of France ?



IDEALLY LOCATED

A hub to Europe, Mediterranean and African regions



LOGISTIC HUB

4 international airports & 3 major ports
#2 French Airport : Nice Côte d'Azur Airport
#1 French port : Marseille-Fos Port



COMPETITIVE WORKFORCE

Highly qualified, dynamic and cost competitive workforce



ENDURING SUPPORT

Political commitment to Foreign Direct Investment, Non-profit agencies serve as the perfect interface



QUALITY OF LIFE

France's Sun Belt region



BUSINESS AND EMPLOYMENT

GDP: € 200 billion

8 million inhabitants

2000 + foreign companies

Marseille & Nice: France's 2nd & 5th largest city areas

#3 Region in France for R&D:

26,000 R&D employees including 13,800 researchers



EXCELLENCE IN EDUCATION

157,000 students including 18,000 foreign students

2nd region welcoming PhD students with international mobility: 360 joint PhD programs with 74 countries

Largest French speaking university in France: Aix-Marseille University

- INCENTIVES PROGRAMS -

RESEARCH TAX CREDIT

30% OF ALL R&D EXPENSES

Corporate tax relief measure based on R&D expenses incurred by firms operating in France

COMPETITIVENESS AND EMPLOYEMENT CREDIT TAX

7% RATE

A **20 billion** annual reduction in labor costs to encourage investments and create jobs. All businesses employing staff and taxed on the basis on their actual profits are eligible for the CICE.

PUBLIC INVESTMENT BANK

OVER €42 BILLION IN FUNDS AVAILABLE

The PIB offers companies a **tailored funding service** customized to your expansion

SUCCESSFUL COLLABORATION BETWEEN

PROVENCE-ALPES-CÔTE D'AZUR & SAN DIEGO

A **team of partners** organized as a **one stop shop*** to :

- Connect with strategic actors
- Finance your European Expansion
- Protect your innovations

Success stories:

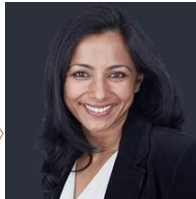


"The South of France Region is to my opinion one of the most attractive places for any biotech companies thanks to its scientific institutes, the regional tax incentives and the great collaborative ecosystem."

BRAD MESSMER, CEO of Abreos Bioscience San Diego and Abreos France, Marseille - June 2017

"Southern France is the first place I would think of to start a company for many reasons : a lot of government support and financial incentives, a hub for four major areas in medicine (immunology, oncology, neuroscience, rare diseases), a unique and supportive ecosystem to launch and establish a company."

ANANYA MITRA, Head of Scientific Operations based in San Francisco at Neuroservice, France, Marseille- June 2017



*South Alliance, a dedicated team for your project



With three of the best healthtech Hubs such as Marseille Nice and Montpellier, in one trip only you have it all



"We have built a strong relationship with Eurobiomed and the South of France region in the last 6 years thanks to the complementarity and the strong potential of our regions. We have taken three delegations in the region, we will go again this year, it is a perfect opportunity to develop international collaborations."

JOE PANETTA, CEO of BIOCUM, JUNE 2017

Who you can meet in Marseille :

Our companies :

- **Innate Pharma, Sartorius Stedim, Beckam Coulter, Haliodx, Balmes transplantation, Genepred, etc...**

Our Institutes and organizations :

- **Marseille Immunopôle, Giptis, CERIMED**
- **University Hospital Institute Méditerranée Infection**
- **Institut Paoli-Calmettes, 2nd centre for cancer treatment**



Who you can meet in Nice Côte d'Azur & Toulon:

Our companies :

- **Galderma, Genevrier, Virbac and Lundbeck, Ophta Biotech, Txcell, Nicox, Iris Pharma etc...**

Our Institutes and organizations :

- **IRCAN, Institute for Research on Cancer and Aging**
- **INRIA, National Institute for Computer Science and Control**
- **Ipsen Pharma Biotech, 3rd lab of French pharmaceutical laboratories**
- **Laboratoires Boiron, Manufacturer of homeopathic medicines**



Spotlight on:



Marseille-Luminy Immunopôle is one of the only clusters dedicated to **innovation in immunology and applied immunology**. It gathers a whole ecosystem of start-ups working worldwide and is an international key player on cutting-edges life science innovations.



innate pharma

Innate Pharma is a European biopharmaceutical company that is developing medicines using new action mechanisms designed to target the innate immunity system. With its strongly innovative approach to immunotherapy, Innate Pharma has a market value of more than 736 millions €. Working with companies such as **AstraZeneca** or **Sanofi**, Innate Pharma has a constant will to work with new partners.

Want to know more about our ecosystem?

Send us an email:

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