

Partnering Opportunity

Profile Status: Published

Business Offer

A Japanese company is providing construction management services to EU companies targeting Japan

Summary

The Japanese company is offering its construction management services to EU companies having projects in Japan. Strong of its 38 years of experience in the sector, the company provides assistance throughout the overall project process, including planning, design, budget costs etc. with a bilingual team in place. The partner sought must have a Japanese market entry plan. The partnership would be concluded under a services agreement.

Creation Date	10 December 2018
Last Update	11 December 2019
Expiration Date	16 December 2020
Reference	BOJP20181206001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/99942810-608d-4bde-88f0-dd7f923ec2e9

Details

Description

As an independent construction management company based in Japan since 1980, the company has delivered professional construction/development project management services for various Japanese industries. The company has also worked with numerous international companies from Europe and the US.

Their services span from hotel development, factory construction, commercial building construction, data center development, entertainment facilities construction and office interior fit-out and more.

The company provides practical assistance to international companies during the overall process. Based on the success factors from the company's feasibility study results, the company provides advice on conceptual planning, schematic design, preliminary cost estimates and consultation on the site selection.

The company also has a number of bilingual staff who are graduates of Western universities and many of them also have experience working overseas. Many projects are underway with bilingual staff playing a central role in project management executing smooth communication with overseas clients.

The company also offers solutions towards issues of skilled staff shortage with supports of the professional employees of the company. Turnkey management services are also available for the clients.

In addition, the company also supports tendering process and design and construction management.

The ideal partner would be an EU company with a construction project to be developed in Japan. The Japanese company is offering their expertise in the frame of a service agreement.

Advantages and Innovations

The company has adopted tele-work by utilizing ICT, and has established a unique Business Process Collaboration System. A web information sharing system in which clients can freely access whenever and from wherever they require. With this system, project information can be seen on a real-time basis regardless of where the customer is based in the world, and decision-making can be made without delay.

The company is fully independent from any construction related firms or manufacturers. The company ensures fairness and transparency for the clients with open book project management while the skilled staff of the company including 1st class architect, quantity surveyor and certified construction manager objectively oversee and assess the project.

The company forecasts the economic feasibility with the company's project cost management database which includes 110,000 procurement service data collected annually from over 1,300 projects.

Keywords

Market

09007004 Engineering and consulting services related to construction

NACE

F.41.1.0 Development of building projects

M.70.2.2 Business and other management consultancy activities

Network Contact

Issuing Partner

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Open for EOI : **Yes**

Dissemination

Restrict Dissemination to Specific Countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark,
Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy,
Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal,
Romania, Slovakia, Slovenia, Spain, Sweden, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 50-249

Year Established

1980

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Japan

Partner Sought

Type and Role of Partner Sought

The EU partner could be any sized company with a Japanese market entry plan in relation with construction/development projects and looking for Japanese specialists in these sectors to help them finalize the project.

The agreement will be under a long term service agreement until the final stage of the construction project.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE,251-500,SME 51-250,>500

Type of Partnership Considered

Services agreement

Attachments

Project management service menu

We provide one stop services from feasibility phase to completion of the project

Management of tasks, risks, stakeholders, schedule and cost

programming
Schematic
design

Procurement

Design
management

Construction
management

Production
facility
coordination

Feasibility Study

Competitive
environment

Design
optimization

Smooth
implementation

Achieve
objectives

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