

Belgian company producing reliable automatic lubrication systems is looking for distributors specialized in industrial lubricants

Summary

Profile type

Business Offer

Company's country

Belgium

POD reference

BOBE20240711006

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

- **Brazil**
- **Denmark**
- **Canada**
- **Cameroon**
- **Bulgaria**
- **Chile**
- **Egypt**
- **Morocco**
- **Germany**
- **Israel**
- **Poland**
- **Peru**
- **Finland**
- **Netherlands**
- **Ireland**
- **Lithuania**
- **Japan**
- **Hungary**
- **Norway**
- **Mexico**
- **India**
- **Thailand**

- Portugal
- Tunisia
- Türkiye
- United States
- Vietnam
- Ukraine
- United Arab Emirates
- South Korea
- Spain
- Sweden
- Switzerland
- Taiwan
- Serbia
- South Africa
- United Kingdom

Contact Person

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Term of validity

11 Jul 2024

11 Jul 2025

Last update

11 Jul 2024

General Information

Short summary

The Belgian company is manufacturer of single and multi-point lubrication systems, especially for heavy industries such as mining / cement / automotive / steel etc... It has applications in almost all industrial sectors. The product consists of electro-mechanical autonomous lubricators that allows industries to reduce maintenance costs. The company is looking for distributors.

Full description

The Belgian company created 30 years ago manufactures solutions for single and multi-point, automatic and deportable lubrication. The lubrication systems offer outstanding protection for lubricated equipment across a wide range of industrial applications, in particular for heavy industries (automotive, steel, cement, mining...). It has applications in almost all industrial sectors. The Belgian company proposes lubricants such as oils and greases for different applications: industries, machinery and industrial components.

The products are used for the following industrial components: linear guidance, gears, chains, bearing, ball screws, rollers / rods ends. The lubrication systems are autonomous single or multi point electro-mechanical lubricators with

an output pressure of 10 to 25 bar.

The company is growing on international markets through distribution agreements with companies distributing industrial lubricants to industries from different sectors. The company is looking for distributors specialized with industrial lubricants. The company solutions are good open-door products for lubricant distributor.

Advantages and innovations

The competence and excellence of Memolub automatic lubrication systems, employed in challenging and high-risk settings like mining, stand out as one of the foremost advantages.

Economical advantages are:

- Long-term protection of equipment.
- Increased mechanical reliability.
- Cartridge change in less than 60 seconds
- Accurate lubrication.
- Reduced maintenance costs.
- Increased profitability.

The safety is another advantage:

- Remote installation for difficult or dangerous access points.
- Reduced downtime for lubrication.
- Easy to use.
- Instant verification offered by transparent housing and check function.

The products are ecological:

- Reusable
- Wide range of affordable replacement cartridges and battery power packs.
- Unlimited refills.
- Reduced environmental impact.
- Reduced lubricant consumption and improved protection of production

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

IPR Notes

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for distributors that can handle and promote the products locally. They are looking for company specialized or linked with industrial lubricants. The role of the distributor will be to promote, sale and install the products. The company will train the distributor and offer him all support needed.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

Market keywords

- **08001014 - Lubricants and functional fluids**



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- **United Arab Emirates**
- **South Korea**

Sector groups involved



- Spain
- Sweden
- Switzerland
- Taiwan
- Serbia
- South Africa
- United Kingdom

