

A Cyprus based company producing innovative and sustainable ventilation systems and architectural decorative products for modern construction and HVAC professionals is interested in a commercial, outsourcing or investment agreement

Summary

Profile type	Company's country	POD reference
Business Offer	Cyprus	BOCY20241024001
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Investment agreement Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Noriko MITA	24 Oct 2024 24 Oct 2025	24 Oct 2024

General Information

Short summary

Cypriot company which specializes in producing innovative, sustainable ventilation systems and architectural decorative products for modern construction and HVAC professionals is seeking a commercial agreement. Their product lines offer durable, efficient, and aesthetically pleasing solutions that integrate advanced technologies and recyclable materials.

Full description

The Company specializes in the production and distribution of innovative mechanical ventilation systems and architectural decorative products. The company's core activities focus on developing sustainable and high-quality solutions tailored to the needs of modern construction and HVAC professionals. The company integrates advanced technologies and recyclable materials into its products, ensuring durability, efficiency, and aesthetic appeal.

The company's primary product lines include:

Ventus: This line offers comprehensive air ventilation systems and grille solutions that can be customized to meet

client requirements. The C2020 series, for instance, features integrated plenum boxes for seamless integration into ceilings and walls, providing a modern and aesthetically pleasing look while ensuring high performance and zero condensation.

WC Vent: Designed specifically for bathroom applications, this category includes premium and exclusive air extractors that are resistant to moisture. These products are fully integrated into the ceiling, ensuring superior performance while maintaining a refined aesthetic.

ProAirKit: This is a complete air grille system with integrated plenum boxes designed specifically for hotel rooms, offering solutions to prevent condensation and ensure optimal air quality.

The company emphasizes sustainability, using lightweight, easy-to-install, and recyclable materials that support green building certifications such as LEED and BREEAM. The company's commitment to innovation and quality ensures that its products provide efficient, modern, and environmentally friendly solutions for the construction and HVAC industries.

They are interested but not limited to, a commercial agreement

Advantages and innovations

The company offers products with key advantages and innovations that focus on high performance, aesthetics, and sustainability. The products, such as the Ventus ventilation systems and grilles, incorporate advanced technologies like integrated plenum boxes for seamless ceiling and wall integration, ensuring zero condensation and excellent performance.

The main advantages of the products include:

Adaptability: They provide customized solutions based on client needs, ensuring perfect fit and aesthetics.

Recyclable Materials: The products are made from lightweight and recyclable materials, contributing to sustainability and earning points for certifications such as LEED, BREEAM and GSAS.

Ease of Installation: The products are easy to install, requiring minimal time and tools, reducing costs, and simplifying the installation process.

The company offers potential partners expertise and support at every stage, from training on product installation and management to providing tailored solutions that meet the demands of the local market. They ensure access to high-quality products that have already proven successful in international commercial and hospitality projects.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 11: Sustainable Cities and Communities**
- **Goal 5: Gender Equality**
- **Goal 12: Responsible Consumption and Production**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 13: Climate Action**
- **Goal 10: Reduced Inequality**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

Secret know-how

IPR Notes

IPR Notes

Partner Sought

Expected role of the partner

The Company seeks partners who are willing either to resell its products, become VENTUS Shop owners or to acquire the company's know-how to manufacture its products in their local markets through a franchise structure. The partners will receive the necessary training and support to produce and distribute the company's products according to the company's high-quality standards.

Some of the company's products include ventilation systems and air grilles, such as the Diffuser System and the Invisible Air System, which feature unique designs and the ability to be customized in various sizes according to client needs. These products differ from traditional grilles available on the market as they are made from recyclable PVC materials that do not rot, are resistant to moisture and fungi, and are 100% waterproof. Furthermore, they offer superior aesthetic results with customizable designs, while being lightweight and easy to install.

The differentiation of these products also lies in their ability to provide modern and functional ventilation solutions that incorporate innovative technologies and high durability, in contrast to traditional grilles, which are often limited in customization options and do not offer the same durability and quality.

Type of partnership

Commercial agreement

Investment agreement

Outsourcing agreement

Type and size of the partner

- **SME <=10**
- **SME 50 - 249**
- **SME 11-49**
- **R&D Institution**
- **Big company**

Dissemination

Technology keywords

- **02001 - Design and Modelling / Prototypes**
- **02006001 - Materials, components and systems for construction**

Market keywords

- **08003007 - Other industrial equipment and machinery**
- **08005 - Other Industrial Products (not elsewhere classified)**



Targeted countries

- **World**

Sector groups involved

