

# Finnish winery seeks distribution partners for artisan gin and sparkling wines

## Summary

|                                    |  |                        |
|------------------------------------|--|------------------------|
| Profile type                       | Company's country  | POD reference          |
| <b>Business Offer</b>              | <b>Finland</b>   | <b>BOFI20250220004</b> |
| Profile status                     | Type of partnership                                      | Targeted countries     |
| <b>PUBLISHED</b>                   | <b>Commercial agreement</b><br><b>Supplier agreement</b> | <b>• World</b>         |
| Contact Person                     | Term of validity   | Last update            |
| <a href="#"><u>Noriko MITA</u></a> | <b>20 Feb 2025</b><br><b>20 Feb 2026</b>                 | <b>20 Feb 2025</b>     |

## General Information

### Short summary

A Finnish winery, specializing in high-quality artisan gin and sparkling wines, is looking for international distribution partners. The company's production is rooted in the unique characteristics of Nordic nature, where the midnight sun and short but intense growing season enhance the flavors of the raw materials.

### Full description

The Finnish winery produces high-quality handcrafted alcoholic and non-alcoholic beverages that celebrate the unique characteristics of the Nordic region. The raw materials used in production are carefully selected, to capture the essence of Finnish nature.

The company's product portfolio consists of gin and sparkling wines:

- > Premium handcrafted gin, distilled with juniper berries, citrus fruits, and carefully selected spices.
- > Non-alcoholic celebration drink, a unique alternative to sparkling wine or champagne, made from spruce shoots and lemon.
- > Non-alcoholic sparkling wine, crafted from locally grown gooseberries and grapes.

> Sparkling wine, a blend of Grillo white wine and Nordic blackcurrants, combining traditional winemaking expertise with Nordic flavors.

The company is seeking partners with strong local market knowledge to facilitate the distribution and sales of its products.

#### Advantages and innovations

The raw materials used in production are enriched by the unique Nordic climate, which features four distinct seasons, extended daylight during summer, and a short but intensive growing period. These factors contribute to the depth and complexity of flavors in the final products. The company adheres to sustainable production principles, sourcing ingredients responsibly and using environmentally friendly production methods.

#### Technical specification or expertise sought

#### Stage of development

**Already on the market**

#### IPR Status

#### IPR Notes

#### Sustainable Development goals

**• Goal 12: Responsible Consumption and Production**

## Partner Sought

#### Expected role of the partner

The company is looking for an experienced distribution partner with established sales channels in the beverage industry. The ideal partner will be responsible for handling logistics, import procedures, and sales efforts. A strong understanding of the local market, consumer preferences, and regulatory environment is essential for a successful collaboration.

#### Type of partnership

#### Type and size of the partner

**Commercial agreement**

• **SME 11-49**

**Supplier agreement**

• **SME <=10**

• **SME 50 - 249**

## Dissemination

---

Technology keywords

Market keywords

• **07003001 - Wine and liquors**

Targeted countries

Sector groups involved

• **World**

## Media

---

Images

[Photo 1](#)

[Photo 2](#)



[Photo 3](#)

