

Award-winning eco-conscious Greek family estate seeks distributors and import partners in North Europe, Canada, Middle East and Asian markets for high-polyphenol extra virgin olive oil under commercial or supplier agreements.

Summary

Profile type

Business Offer

Company's country

Greece

POD reference

BOGR20251103006

Profile status

PUBLISHED

Type of partnership

Supplier agreement
Commercial agreement

Targeted countries

- Sweden
- Iceland
- United Arab Emirates
- Canada
- Singapore
- Thailand
- Finland
- Japan
- Denmark
- Norway
- China

Contact Person

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Term of validity

10 Nov 2025
10 Nov 2026

Last update

10 Nov 2025

General Information

Short summary

A Greek family-owned olive oil producer offers high-polyphenol extra virgin olive oil from a local monovarietal cultivar, award-winning for taste, quality, and packaging. Combining traditional expertise with modern eco-friendly production, the company ensures consistent quality and full traceability. It seeks distributors and imports partners in North Europe, Canada, Middle East and Asian markets under commercial or supplier agreements.

Full description

This fourth-generation family business in Central Greece produces, bottles, and exports premium extra virgin olive oil.

The company manages all stages of production, from olive cultivation to bottling and storage, in a vertically integrated facility. Advanced low-temperature extraction technology ensures oils rich in polyphenols, low in acidity, and with exceptional fruitiness, balanced bitterness, and freshness.

The extra virgin olive oil comes from a rare Greek variety, known for its mild, complex flavor with herbal and fruity notes. It is offered in various packaging sizes, from 100ml to 5L, in both conventional and organic versions.

Sustainability is central to production. The olive mill uses 25% less energy and 50% less water, and all by-products are reused for irrigation and biomass energy.

Located in a historic olive-growing region, the company blends cultural tradition with innovation to produce a sustainable, high-quality product.

The producer collaborates with gourmet food partners in Greece and exports to markets including Poland, South Korea, and the United States, where it has established consistent repeat business. The company now seeks to expand in North Europe, Canada, Middle East and Asian markets and is prepared to adapt packaging, logistics, and labeling to meet the requirements of international partners, under a commercial or supplier agreement.

Advantages and innovations

- Vertical integration ensures total control of quality, traceability, and consistency.
- Ecofriendly production with zero waste, energy- and water-efficient processes.
- High content of natural antioxidants and polyphenols, verified by laboratory analyses.
- Modern extraction technology combines traditional cold pressing and innovation for superior quality.
- Flexible packaging solutions, including private label and customised options.
- Strong cultural identity rooted in ancient Greek olive-growing heritage.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 8: Decent Work and Economic Growth**
- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 13: Climate Action**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

Distributor, importer, or retailer in the food and beverage industry with:

- Established distribution networks in target regions
- Experience with premium/gourmet food products
- Understanding of olive oil market positioning
- Marketing and branding expertise in target markets
- Regulatory compliance knowledge for food imports

Type of partnership

Supplier agreement**Commercial agreement**

Type and size of the partner

• SME <=10**• SME 11-49****• SME 50 - 249**

Dissemination

Technology keywords

Targeted countries

- **Sweden**
- **Iceland**
- **United Arab Emirates**
- **Canada**
- **Singapore**
- **Thailand**
- **Finland**
- **Japan**
- **Denmark**
- **Norway**
- **China**

Market keywords

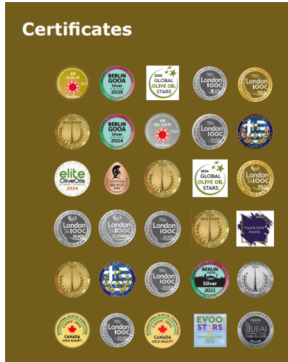
• 09003004 - Distributors, imports and wholesalers**• 07003002 - Health food**

Sector groups involved

• Agri-Food

Media

Images



[AWARDS CERTIFICATES.png](#)

PDF documents



[company profile 2025.pdf](#)

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