

# Italian company producing ciders seeks distributors, retailers and hospitality partners under distribution agreements abroad

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Italy</b>	<b>BOIT20250617012</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<ul style="list-style-type: none"><li>• Austria</li><li>• Latvia</li><li>• Poland</li><li>• Lithuania</li><li>• Canada</li><li>• Denmark</li><li>• Germany</li><li>• Japan</li><li>• Singapore</li><li>• United Kingdom</li><li>• South Korea</li><li>• Netherlands</li></ul>
Contact Person	Term of validity	Last update
<a href="#"><u>Noriko MITA</u></a>	<b>16 Dec 2025</b> <b>16 Dec 2026</b>	<b>16 Dec 2025</b>

## General Information

### Short summary

The company is a small family business located in South Tyrol (Italy), producing high-quality natural ciders with different flavours. The Italian firm is looking for distributors and importers under a distribution agreement.

## Full description

The company, nestled in the landscapes of South Tyrol in the Alps, specializes in producing high-quality, natural ciders, using traditional and sustainable methods. The company manufactures ciders from organically obtained fruit, using re-fermentation techniques. No sulphites are added.

The range includes:

- classic apple cider
  - co-fermented ciders with additional fruit varieties depending on seasonal availability
- Ciders are bottled on-site. Existing sales are already established on the local market, and the company now aims to expand abroad. It participates in trade fairs and sector events and can provide product catalogues, technical sheets and images.

The company seeks partners who appreciate artisanal products and small volumes.

The company is looking for distributors, retailers, and hospitality businesses interested in offering authentic, high-quality ciders. The company is open to cooperation under distribution agreements or joint development projects.

## Advantages and innovations

- Full control of production: cultivation, processing and bottling are carried out in-house
- Traditional techniques and re-fermentation for authentic taste
- No sulphites added
- Natural cloudiness and traceable origin
- Small-scale production with consistent quality

These elements make the ciders suitable for niche markets and partners looking for distinctive products.

## Technical specification or expertise sought

### Stage of development

**Already on the market**

### Sustainable Development goals

- **Goal 13: Climate Action**
- **Goal 5: Gender Equality**

### IPR Status

**IPR granted**

### IPR Notes

## Partner Sought

### Expected role of the partner

- introduce the products in their markets

- provide necessary order volumes
- receive full documentation, catalogue and technical specifications from the Italian firm

Type of partnership

**Commercial agreement**

Type and size of the partner

- SME <=10
- SME 50 - 249

## Dissemination

Technology keywords

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **07003003 - Soft drinks and bottling plants**

Targeted countries

Sector groups involved

- **Austria**
- **Latvia**
- **Poland**
- **Lithuania**
- **Canada**
- **Denmark**
- **Germany**
- **Japan**
- **Singapore**
- **United Kingdom**
- **South Korea**
- **Netherlands**

- **Agri-Food**