

A Polish manufacturer of luxury pillows and quilts seeks distributors

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20241029003
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Noriko MITA	29 Oct 2024 29 Oct 2025	5 Nov 2024

General Information

Short summary

A Polish company operating in the down industry offers its finished products in the form of luxury quilts and pillows. The products are filled only with natural duck or goose down. The offered form of cooperation will be based on a distribution services agreement. Partners sought in all European Union countries and also in Japan and South Korea.

Full description

A family business from central Poland started its business activity in 2013. Initially, the company's activities focused on the production of decorative leather goods, but last year the company's owners began producing luxury pillows and duvets. The company's products are not mass-produced, so during production, the company personally makes every effort to ensure that its products meet the highest quality standards. The company's products - duck down pillows and duvets are suitable even for allergy sufferers. Before the duck down goes to the pillow or quilt, it is washed at 120 ° C to remove dust, bacteria and microorganisms. The structure of duck down wicks away sweat and does not overheat the body, so house dust mites do not have the conditions to grow. Pillows and quilts are filled only with feathers and down from Polish goose or French duck. Feathers come from proven, selected suppliers. All production takes place in Poland. The manufacturer does not outsource the sewing of its products to external companies, so the prices are more competitive compared to the Western European market. Pillows and quilts can be sewn on a special order, the company will adjust its production according to the order. The

manufacturer also offers production under a different brand on the customer's request.

The company has a professional website with its products. The website is translated from Polish into other languages (English, German, Japanese), which is an additional advantage that facilitates establishing cooperation with a future business partner.

Currently, the company is looking for commercial agencies, wholesalers, online shops and companies from the HORECA industry to distribute their products. The cooperation would be based on a distribution service agreement. Partners sought in all EU countries as well as in Japan and South Korea.

The company offers assistance in the transport of exported products (by land and sea), they have extensive experience in this field.

Advantages and innovations

- competitive prices - compared to the Western European market,
- own sewing room
- small-scale production, ensures excellent product quality
- production monitoring at every stage, taking care of every detail
- production takes place entirely in Poland
- the company has experience in foreign cooperation - EU and Japan
- manufacturer's website in several languages (English, German, Japanese)
- sewing quilts and pillows at the customer's request (also under a different brand)
- the company offers assistance in transporting the ordered products abroad

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

IPR Notes

Partner Sought

Expected role of the partner

The Polish company is looking for commercial agencies, wholesalers, online shops and companies from the HORECA industry to distribute produced quilts and pillows. Both SMEs and large companies are taken into account for cooperation. The cooperation would be based on a distribution service agreement. Partners sought in all EU

countries as well as in Japan and South Korea.
Experience in foreign trade would be appreciated.

Type of partnership

Commercial agreement

Outsourcing agreement

Type and size of the partner

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

Dissemination

Technology keywords

• **03005002 - Dry filling related to Textiles Technology**

Targeted countries

• **World**

Market keywords

• **09004003 - Textiles (synthetic and natural)**

Sector groups involved