

Romanian manufacturer of premium furniture for households and commercial interiors seeking international distribution and retail partners under commercial and supplier agreements.

## Summary

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Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Romania</b>	<b>BORO20251015007</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b> <b>Commercial agreement</b>	<ul style="list-style-type: none"><li>• <b>Qatar</b></li><li>• <b>Japan</b></li><li>• <b>United States</b></li><li>• <b>Austria</b></li><li>• <b>Switzerland</b></li><li>• <b>United Arab Emirates</b></li><li>• <b>Canada</b></li><li>• <b>Germany</b></li><li>• <b>Italy</b></li><li>• <b>France</b></li><li>• <b>United Kingdom</b></li><li>• <b>Saudi Arabia</b></li><li>• <b>Belgium</b></li><li>• <b>Netherlands</b></li><li>• <b>Spain</b></li></ul>
Contact Person	Term of validity	Last update
<a href="#"><b>Noriko MITA</b></a>	<b>15 Oct 2025</b> <b>15 Oct 2026</b>	<b>15 Oct 2025</b>

## General Information

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## Short summary

The Romanian family-owned company has over 30 years of experience in the furniture industry. The company manufactures modern, elegant, and durable furniture (chairs, armchairs, sofas) for hotels, wellness centers, restaurants, offices, and residential spaces. Having successfully delivered projects in the USA and Western European markets, the company aims to expand its global presence through partnerships with distributors and retailers under commercial and supplier agreements.

## Full description

Founded in 1994, the company has evolved into a trusted manufacturer combining traditional craftsmanship with advanced production technologies. Its portfolio includes a wide range of customized furniture solutions tailored for residential and hospitality sectors. Each project is designed and executed individually to meet client specifications while maintaining superior quality and aesthetic standards.

The company prioritizes the use of responsibly sourced local woods and recyclable materials, aiming to reduce environmental impact while ensuring long-lasting performance.

Their facilities feature modern machinery, precise CNC production, and a strong commitment to sustainability.

They are currently exporting to the USA and Western EU countries and now are seeking to strengthen their presence in new markets, including Central Europe, the Middle East and Japan. Partnerships are envisaged with distributors, wholesalers, and design firms who can integrate their products into large-scale furnishing projects.

## Advantages and innovations

- Tailor-Made Solutions— Complete customization from design concept to finished product.
- Superior Craftsmanship— Precision manufacturing using premium materials and advanced equipment.
- Sustainability Commitment – Focus on eco-friendly materials and responsible production.
- International Track Record – Proven export experience in the USA and major Western EU markets.
- Flexible Collaboration – Adaptable production for diverse client needs across hospitality, wellness, and residential projects.
- High Capacity – Monthly output of approximately 20,000 chairs and 7,500–10,000 sofa seats.

## Technical specification or expertise sought

### Stage of development

**Already on the market**

### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

### Secret know-how

IPR Notes

## Partner Sought

### Expected role of the partner

The company is looking for reliable international partners to expand its global distribution network. The ideal partners are distributors, wholesalers, furniture retailers, and interior design firms with established market presence and interest in long-term cooperation.

#### The role of the partner:

- Distribute the company's products in target markets.
- Integrate the company's furniture into residential and hospitality projects.
- Collaborate on customized solutions for large clients or public spaces.

Cooperation is envisioned under commercial and supplier agreements to ensure mutually beneficial growth.

#### Type of partnership

##### **Supplier agreement**

##### **Commercial agreement**

#### Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **SME 11-49**

## Dissemination

#### Technology keywords

- **02003001 - Process automation**
- **07002005 - Wood Products**
- **02002009 - Machine Tools**
- **02007020 - Biobased materials**

#### Market keywords

- **07004005 - Furnishing and Furniture**
- **07006 - Other Consumer Related (not elsewhere classified)**
- **07004003 - Home furnishing and housewares**

## Targeted countries

- **Qatar**
- **Japan**
- **United States**
- **Austria**
- **Switzerland**
- **United Arab Emirates**
- **Canada**
- **Germany**
- **Italy**
- **France**
- **United Kingdom**
- **Saudi Arabia**
- **Belgium**
- **Netherlands**
- **Spain**

## Sector groups involved