

## French company looking to partner with local electrical installer of 3D sensors in Japan, South Korea, Taiwan and USA in outsourcing agreements.

### Summary

Profile type

**Business request**

Company's country

**France**

POD reference

**BRFR20250926012**

Profile status

**PUBLISHED**

Type of partnership

**Outsourcing agreement**

Targeted countries

- **Japan**
- **Taiwan**
- **United States**
- **South Korea**

Contact Person

**Noriko MITA**

Term of validity

**29 Sep 2025**

**29 Sep 2026**

Last update

**29 Sep 2025**

### General Information

#### Short summary

The French SME, with a 22 years old experience, is a specialist of client-counting and anti-theft solutions (such as security gates at retailers entrances) for the retail market. They equip retail stores such as Carrefour and Decathlon all over the world. They need to collaborate with electricians likely to install the 3D Sensors related to the solution in Japan, South Korea, Taiwan and in the US. Once the sensors are physically installed, the French team will configure the systems remotely.

#### Full description

The large French SME is specialized in conceiving, manufacturing and selling client-counting and anti theft solutions for retailers. They provide an integrated solution that include the security gates at the entrance of the stores, the cameras (if needed), the sensors, and the data analysis softwares.

The company sells its solutions in Europe and is expanding in Asia and the US, mainly through its clients (the retailers) opening stores in large cities and malls.

The solution relies on the installation of 3D sensors in the stores.

Thoses sensors will be part of the global solution package, shipped to the retailer.

The French company is willing to identify partners in the electricity business, hiring electricians expert for installation of IT systems.

Once the 3D sensors are physically installed, the French team will configure the systems remotely.

The requested electricians have to speak english.

The sought-after electricians need also to be located or very near-by, one of the following cities :

Tokyo and / or Yokohama in Japan

Taipei in Taiwan

Los Angeles and/or New York City in the USA

Seoul in South Korea

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Advantages and innovations

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Technical specification or expertise sought

The sought-after electricians must have experience in the installation of 3D sensors in buildings and speak english.

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Stage of development

**Already on the market**

Sustainable Development goals

**• Not relevant**

IPR Status

IPR Notes

## Partner Sought

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Expected role of the partner

The sought-after electricians must have experience in the installation of 3D sensors in buildings and speak english.  
Provision of electricians for installation of 3D sensors in the framework of the solution sold to a client.

Type of partnership

**Outsourcing agreement**

Type and size of the partner

- **SME 11-49**
- **SME <=10**

## Dissemination

Technology keywords

Market keywords

- **07002002 - Clothing and shoe stores**
- **02007001 - Systems software**
- **07002001 - Drug stores**
- **03008004 - Other electronics related (including alarm systems)**

Targeted countries

- **Japan**
- **Taiwan**
- **United States**
- **South Korea**

Sector groups involved

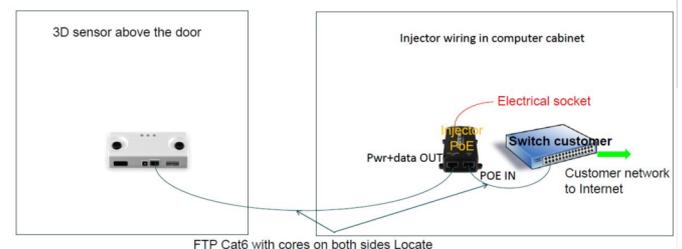
## Media

Images



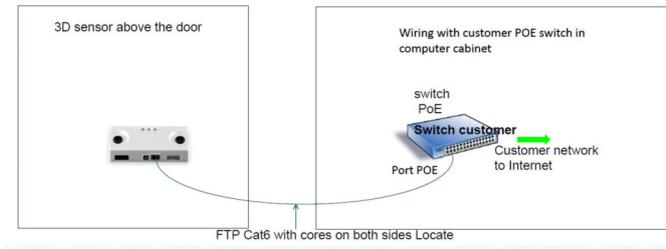
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3D sensor layout diagram with injector



[Photo1.JPG](#)

### 3D sensor layout diagram with POE switch



[Photo2.JPG](#)