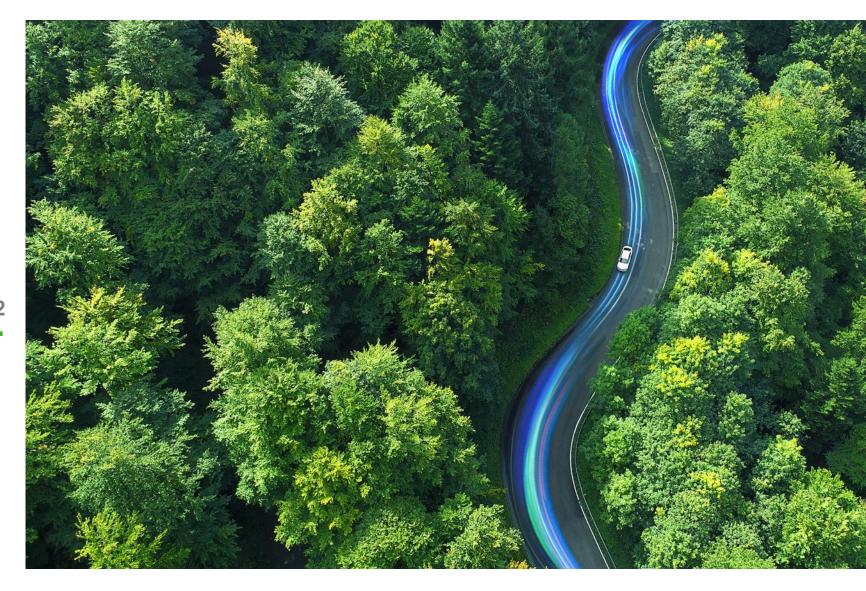


# **Envision AESC**battery business strategy

2<sup>nd</sup> June 2022



### **Envision AESC's History**

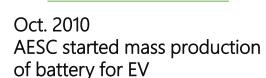




Apr. 2007 Nissan and NEC jointly established AESC (Automotive Energy Supply Cooperation) to produce Lithium-ion batteries (LiB) for EV



Aug.2018 Nissan and Envision signed Purchase Agreement for AESC



**Envision AESC Confidential** 

Dec.2010 Nissan started to sell LEAF

Oct.2012 US battery plants started production

Dec.2012 UK battery plants started production

Jun. 2014 Nissan started to sell e-NV200



**April 2019** 

**Advanced Energy Solutions** Cooperation



















### Management goal



Global leading AloT (Al+loT) battery company

Global growth

**Competitive Products** 



**11** Yrs

"O" Critical incidents

cidents

**Global Leading** 

EV Battery manufacturing experience







Over 100mil. cells installed in the world





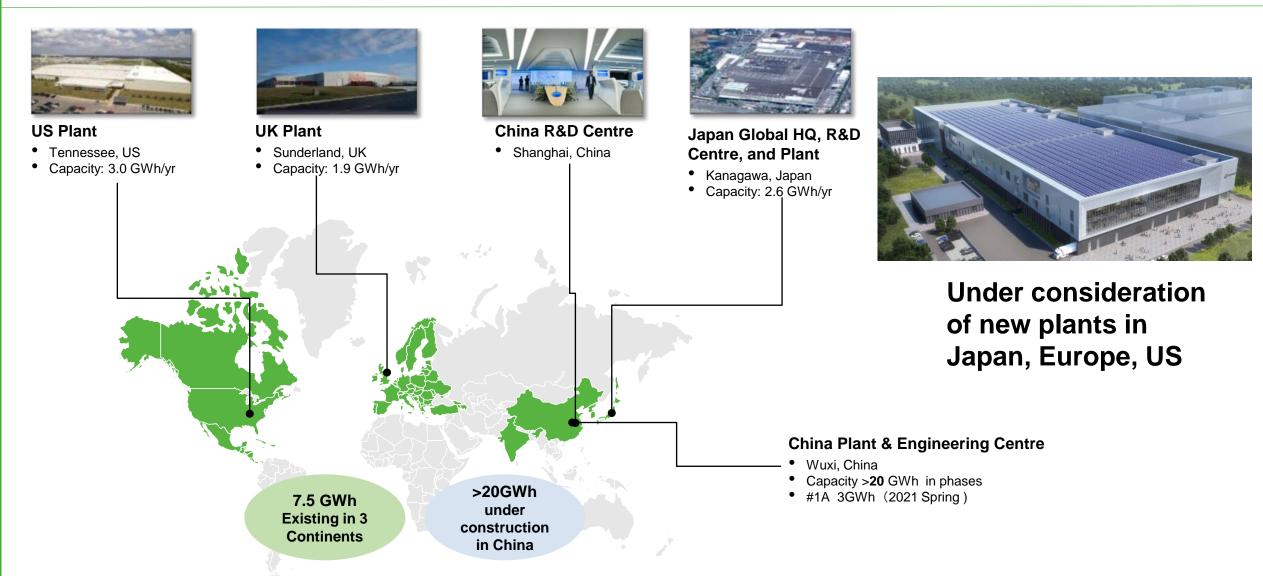


Global EV: 650,000 (Mar 2022)

**AESC Battery - 'Zero Critical Incident' in 11 yrs History of Competitive Battery production in the World** 

### **Envision AESC Profile**





Global number of Employee 4,200

### **Agenda**



- 1. Secure world-leading technology
  - > Product development
  - > Recycling technology development
- 2. Ensure production capability to meet the growing global EV market
  - > Global capacity enhancement
  - Carbon neutral realization
  - New plant plan

### **Agenda**



- 1. Secure world-leading technology
  - > Product development
  - > Recycling technology development
- 2. Ensure production capability to meet the growing global EV market
  - > Global capacity enhancement
  - Carbon neutral realization
  - New plant plan

### **Customer's Direction for EV platforms**

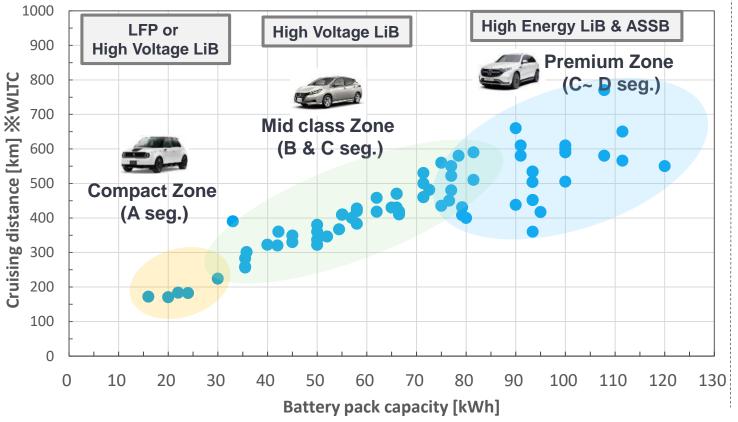
OEMs need expanding EV line-up to cover all segments



#### Both of NMC and LFP lineup are necessary to cover all segments

- 1. High voltage solution will cover widely for volume zone
- 2. High energy for Premium, 800 V system to be requested over 76 kWh pack
- 3. LFP or High voltage for Compact zones

#### Vehicle Segments vs. LiB Energy\*



### **Insights of Voice of Customers**

1) Charge time < 20 min.

800 V system will be necessary for High energy pack

Critical boundary condition, > 76 kWh

(150 kW charger / 400 A max)

2) LiB Life, 240k km & 8 years

20 kWh → 2,400 cycles

75 kWh  $\rightarrow$  500 cycles

Small pack needs more durability than Large pack

3) What application for ASSB?

Suitable application is Premium Zone

Weight reduction -100 kg with 120 kWh (vs. G7)

4) Target Pack Cost < 100 \$/kWh

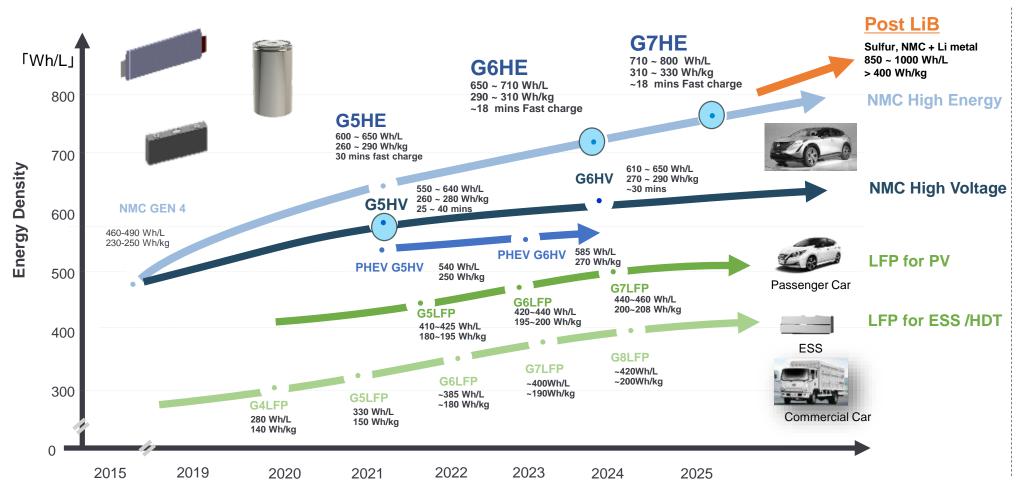
Cell BOM 40 ~ 47 \$/kWh

Cost reduction measure will be more critical

### **Cell Roadmap**



#### Multiple technology line-up will support all electrifications demands flexibly



### **Chemistry Line-up**

- 1. NMC
- 2. LFP

#### **Cell Foam Factor**

- 1. Pouch
- 2. Prismatic
- 3. Cylindrical

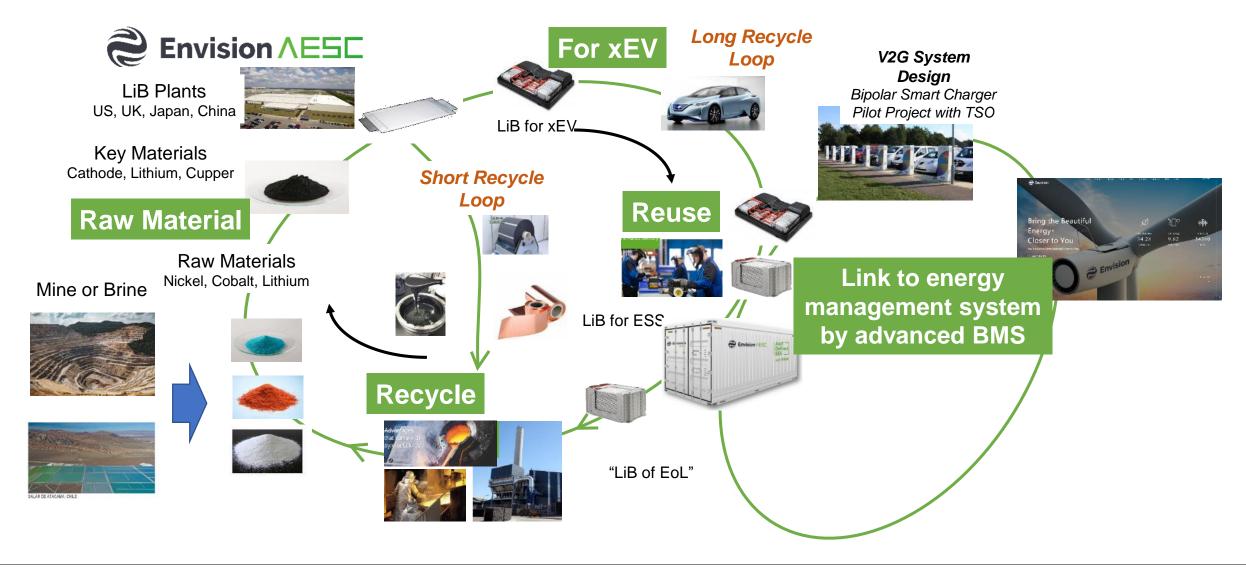
### **Product Line-up**

- G4 Mass product
- G5 New product
- G6 Upcoming on 2025

### Contribution to circular economy



Promote battery life cycle management and contribute to circular economy.



### Agenda

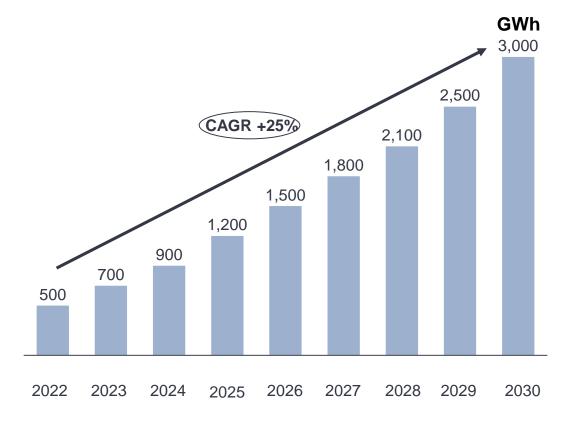


- 1. Secure world-leading technology
  - > Product development
  - > Recycling technology development
- 2. Ensure production capability to meet the growing global EV market
  - > Global capacity enhancement
  - Carbon neutral realization
  - New plant plan

### **Market Key Trend Overview on 2022**



## Global EV Battery Market Forecast



Source: SNE Research, Bloomberg, IHS Markit

### **Mobility Trend**

 OEMs in Europe, China and North America are moving to BEV very aggressively by 2030

#### **LiB Volume Demand**

 EV market will reach 3 TWh on 2030, and securing raw materials has become an important issue

#### **Product Portfolio of EV & ESS**

- Expanding EV coverage from A to D segments
- LiB chemistry will be designed segment by segment
- For ESS application, LFP is the best solution

### **New Technical Trend on LiB System**

- Strong demand for high energy LiB over 700 Wh/L
- 800 V system for Quick Charging

### **LiB Recycling Solutions**

- Recycling regulation becomes more strict at EU
- Low carbon emission technology becomes also key on biz. plan

### Global base expansion plan



#### **US Plant**

- Tennessee, US
- Capacity: 3.0 GWh/yr

#### **US NEW Plant**

• Capacity: 30 GWh/yr

#### **UK Plant**

- Sunderland, UK
- Capacity: 1.9 GWh/yr

#### **UK NEW Plant**

- Sunderland, UK
- Capacity: 15-20 GWh/yr

### China Jiangyin Plant & Engineering Centre

- Wuxi, China
- Capacity: 20-40 GWh/yr

#### **China R&D Centre**

Shanghai, China

# Japan Global HQ, R&D Centre, & Global Engineering Centre and Zama Plant

- Kanagawa, Japan
- Capacity: 2.6 GWh/yr

### Japan NEW Plant

- Ibaraki, Japan
- Capacity: 18 GWh/yr



### **China NEW Plant**

- Ordos, China
- Capacity: 60-100 GWh/yr

#### **France NEW Plant**

- Douai, France
- Capacity: 30 GWh/yr

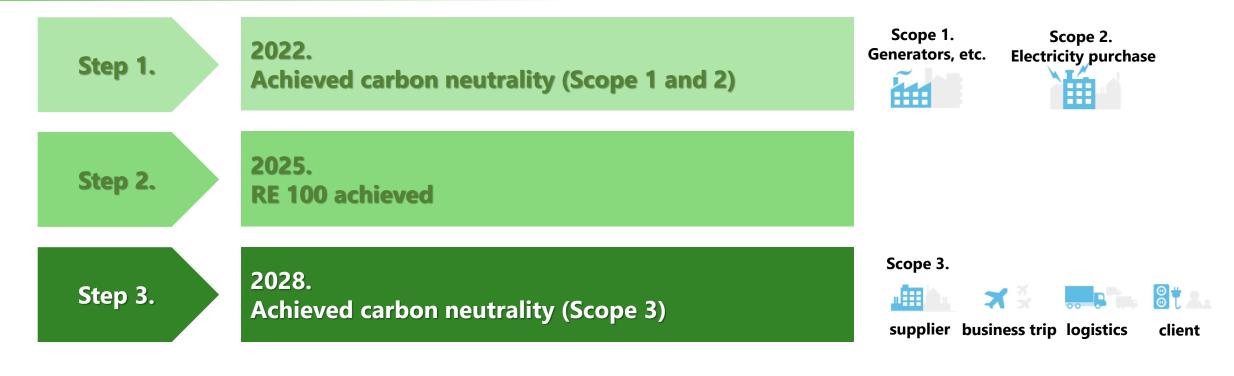
### **China NEW Plant**

- Shiyan, China
- Capacity: 40-60 GWh/yr

**300+ GWh** capacity by 2025/26, powered by net-zero energy

### Envision Group's carbon neutral realisation targets.





### **Definition of carbon neutral scope.**

Scope 1: Direct emissions from owned or controlled sources.

Scope 2: Indirect emissions from the generation of purchased electricity, steam, heating and cooling consumed by the reporting entity.

Scope 3: All other indirect emissions occurring in the company's value chain.

#### **RE100.**

RE100 stands for 'Renewable Energy 100%' and refers to the energy consumed in business activities. It refers to an international initiative that aims to procure 100% of its energy from renewable sources.

# Announcement of construction of new plant in France (30 June 2021)





### **Announcements**

- > Construction site : Douai (Northern France).
- > Start of mass production: 2025
- Production capacity: started operation at 9 GWh
   Expanded to 24 GWh by 2030
   Expansion availability up to 40 GWh
- > Total investment : approx. 2 billion EUR
- > Jobs created : approx. 2,500 jobs
- Energy: start operation as Carbon Neutral Plant
   Solar PV on roofs and on the ground
   (around 30% of total electricity)



At the construction launch event at the Renault French plant Right: Emmanuel Macron, French President Left: Lei Zhang, CEO, Envision Group



# Announcement of construction of new plant in UK (1 July 2021)





### **Announcements**

- > Location of construction: Sunderland, Tyne and Wear.
- > Start of mass production: 2025
- Production capacity: start operation at 9 GWh (100,000 EVs)
   Expanded to 25 GWh by 2030
   (Up to 35 GWh possibility)
- > Total investment: approx. £450 million
- > Jobs created: approx. 3,200 (up to 4,500 when expanded)
- ➤ Energy: building community-wide microgrids and start operation as Carbon Neutral Plant



At the construction launch event at the Nissan Sunderland plant

Center: Boris Johnson, British Prime Minister.

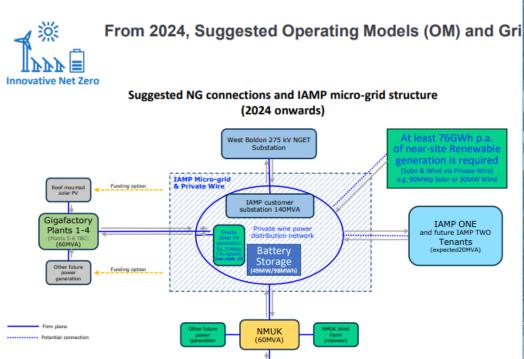
Right: Lei Zhang, CEO, Envision Group

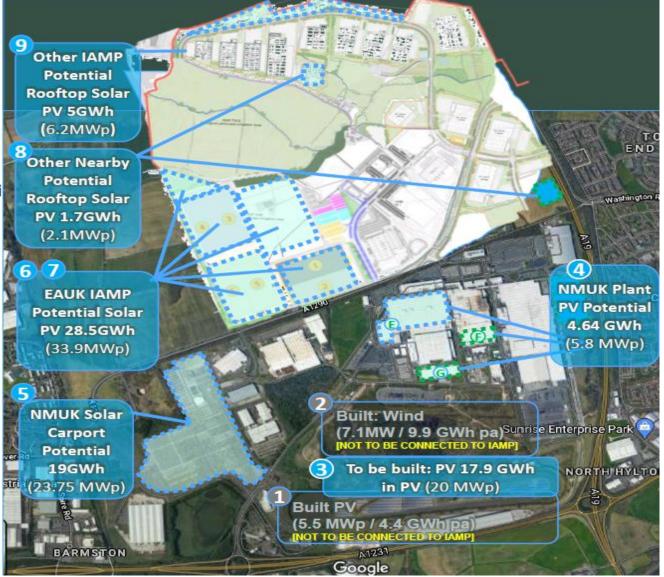
Left: Shoichi Matsumoto, CEO, Envision AESC Group

### **New UK plant initiatives**



- > Operates 100% carbon neutral.
- Community-wide microgrid construction.
- Photovoltaic installations around the site





# Announcement of construction of new plant in Ibaraki (4 Aug 2021)





#### **Announcements**

- > Construction site: Ibaraki Town, Higashi-Ibaraki County, Ibaraki Prefecture, Japan.
- > Start of mass production: 2024
- ➤ Production capacity: started operation at 6 GWh Expanded to 18 GWh by 2030
- > Total investment: approx. 50 billion yen (more than 100 billion yen when expanded)
- ➤ Jobs created : approx. 400 (more than 1,000 when expanded)
- > Energy: start operation as Carbon Neutral Plant



At the construction announcement event at the Ibaraki Prefectural Government. Centre: Kazuhiko Oigawa, Governor of Ibaraki Prefecture Right: Ashwani Gupta, COO, Nissan Motor Co. Left: Shoichi Matsumoto, CEO, Envision AESC Group

# Announcement of construction of new plant in US (13 April 2022)





### **Announcements**

- > Location of construction : Bowling Green, Kentucky
- > Start of mass production: 2025
- ➤ Production capacity: started operation at 30 GWh Expandable in the future up to 40 GWh
- > Total investment : approx. USD 2 billion
- > Jobs created : approx. 2,000
- > Energy: start operation as Carbon Neutral Plant



At the construction announcement event at the Kentucky State Capitol. Above: speech by Kentucky Governor Andy Beshear. Below: press conference with top government and municipal officials



### **Expectation for international cooperation**



### Envision AESC expect for international cooperation in following categories.

### > Technology

Raw material recycling technology development.

### > Supply chain management

Battery materials supply chain scheme establishment in Europe.

Cathode / Anode material, Aluminum, Copper foil, Separator, Laminate film etc.

### **Mission & Vision of Envision AESC**







To Solve the Challenges for a Sustainable Future.

Leading the De-Carbonization Revolution through AloT Defined Battery Solutions.



