



Delegation of Latvian Food & Beverage companies to Japan

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Investment and
Development
Agency of Latvia

MISSION =
Latvia

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Republic of Latvia

Restless in nature, united in mission

In the northeastern corner of Europe, Latvia is the center of the three Baltic states. Having lived by the banks of the Baltic Sea for several millennia, Latvia is home to restless minds and talented people. With a population of 1.9 million, Latvia is renowned for its rich cultural heritage, ancient traditions, and unspoiled natural beauty. Famous for its Song and Dance Festival, where 40,000 people unite in song and dance, as well as its talented athletes and Olympic achievements, Latvia is also among the fastest-growing economies in the European Union. Latvia is focused on driving innovations and adapting the business landscape to set the scene. This is reflected in the various facts that demonstrate the beneficial business environment. Some of the country's major focuses include startups, R&D, and smart sectors that include biomedicine, ICT, smart materials, smart energy, and more.

- 1st 5G military test site in Europe
- #1 in mobile data usage among OECD countries
- One of the fastest internet speeds in the world
- #1 startup-friendly country in the world

The food sector in Latvia is an important part of the country's economy, focusing on agriculture, food production, processing, and export. Latvia has a strong agricultural base, with significant production of dairy products, grains (especially barley, oats, and wheat), meat, and vegetables. The food sector is a key export industry for Latvia, with significant exports to European Union countries and increasingly, Asia. Processed foods, dairy, beverages, and meat products are the main exports. Latvia has also seen growth in niche products like organic foods and specialty products that cater to health-conscious consumers.



Investment and Development Agency of Latvia

The Investment and Development Agency of Latvia (LIAA) is a one-stop government agency that supports you by:

- **Providing information** on Latvia's economic and market conditions, trade opportunities, and investment incentives
- **Connecting you** with Latvian business partners, local municipalities, and government officials
- **Organizing visits** and meetings in Latvia and with potential partners in Japan

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Baltic Seaberry



“Baltic Seaberry” is a leading seaberry farmer and producer in Baltics. Company grows, processes IQF seaberry with annual crop >500tns. We also produce blackcurrant, quince. The company has its own cold storage & processing plant with modern Buhler Sortex that ensures high quality product. Our factory holds Food Safety System Certification FSSC 22000 and Organic certificate.

Main products / services:

- IQF sea-buckthorn – organic and conventional (4 different varieties)
- IQF blackcurrant & quince – organic
- Baltic Seaberry offers industrial products: Industrial puree & juice for food industry in 200kg drums; Industrial concentrates (20-65 Brix) in 200kg drums; IQF berries for industrial production in 750 kg pallets
- Baltic Seaberry can offer consumer products: Seaberry juice as contract manufacturing

Main markets:

Finland, Sweden, France, Poland, Estonia, Lithuania, The Netherlands, Germany

Co-operation interests:

Interested cooperation partners profile: frozen fruit & industrial raw material importers; food manufacturers which use berries or industrial purees.

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BalticSeaberry

FELICI LLC



Felici LLC is a Latvian manufacturer of grain mill products established in 2012. Felici's own brand "Graci" includes functional muesli, hot cereal and quick meals of high nutritional value.

Main products / services:

Graci products are a natural source of different minerals and vitamins that are reflected in the product functionality and name such as Energetic - Magne B, Hi Beautiful - Pro collagen, Thin - Gluten Free, High Power - protein and others. Products are designed for the joyful and active. Sportsmen choose Graci - amateurs, professionals and people who focus on their weight changes look and cares about the quality of food. Graci products do not contain any flavour enhancers, artificial colorings or flavourings.

Main markets:

Finland, Sweden, Baltic states, Switzerland, UK, Poland

Co-operation interests:

Distributors, retailers

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graci
FUNCTIONAL CEREALS

FLORA Bakery Ltd.



FLORA Bakery was founded back in the 1990s. In 2008, FLORA opened its new EU standard factory in Krimulda Parish in a mythical place named Ragana. In April 2012, FLORA Bakery received a BIO product production certificate. FLORA Bakery produces all kinds Oat, Grain and Wholegrain biscuits, gingerbread cookies, confectionary and bread products. We use only natural ingredients to produce our products. We offer a variety of solutions for product promotion for your market needs, from the FLORA brand to your personalized brand.

Main products / services:

Gingerbread Cookies, Oat Biscuits, Wholegrain Biscuits, Pastries and Bread products.

Main markets:

Germany, Norway, United Kingdom, Baltic States, Japan.

Co-operation interests:

Flora Bakery seek for retailers, wholesalers, distributors and agents.

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Food Union

Food Union is an international leader in dairy and ice cream production, known for its innovative, high-quality, and sustainable products. Founded in 2012, the company has grown into a global network with operations across Europe and Asia, delivering trusted brands to millions of consumers. Food Union combines traditional craftsmanship with cutting-edge technology to create products that cater to evolving consumer preferences, including health-focused and indulgent offerings. With a strong commitment to sustainability, the company prioritizes environmentally friendly practices throughout its production and supply chain. Its diverse product portfolio includes premium ice creams, yogurts, cheeses, and functional dairy products, tailored to meet the needs of both local and international markets.

Main products / services:

- Dairy Products: Cream cheese, sour cream, yogurts, and butter.
- Premium Ice Creams: Indulgent, innovative flavors crafted with natural ingredients.
- Functional Dairy: Health-focused options, including protein-enriched, lactose-free, and probiotic products.
- Private Label Solutions: Tailored dairy and ice cream products for retail and food service partners.



Main markets:

Ukraine, Azerbaijan, Kazakhstan

Co-operation interests:

We are interested in collaborating with distributors, retailers, and food service operators, offering innovative, health-conscious, and sustainable products tailored to diverse markets. With a proven track record and commitment to quality, we aim to bring exceptional dairy and frozen goods to consumers globally.

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HEDONYA



We are a premium gin distillery located in the Baltics. In response to the evolving dynamics of the gin market, we have launched a distinctive new brand—Hedonya London Dry Gin. Designed to captivate with its unique character, Hedonya not only stands out visually but also delivers exceptional quality and flavor. Our commitment to excellence is reflected in prestigious awards, including a Gold Medal at the San Francisco World Spirits Competition and a Silver Medal at the London Spirits Competition. Hedonya is a fresh, innovative addition to the world of gin, redefining standards in both design and taste.

Main products / services:

HEDONYA UMAMI, HEDONYA
ZESTY BERRY, HEDONYA ORIGINAL

Main markets:

Latvia, Lithuania, Estonia, Malta, United Kingdom, Germany

Co-operation interests:

Distributors, Retailers, Individual alcohol shops, Retail chains, HoReCa, Wholesalers

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Lat Eko Food Ltd.



Lat Eko Food, operating since 2010, initially began as a premium organic baby food producer under the brand name Rüdolfs. Over the years, the company has grown and diversified its product range to include premium organic options for the entire family, while staying true to its commitment to offering healthy, organic choices for every member of the household.

As the largest and only organic baby food producer in Latvia, Lat Eko Food has built extensive experience in retail chains and private label services. The company holds numerous industry certifications, including BIO, IFS, BRC, KRAV, and HALAL, ensuring the highest standards of quality and safety for its products. Additionally, Lat Eko Food offers private label solutions for both its baby food and family product ranges.

Main products / services:

organic baby food – vegetable and fruit purees, ready meals with meat and fish, porridges, desserts and juices. Jams, ketchups, tomato sauces, hummus, smoothies, fruit and vegetable spreads.



Main markets:
EU, Scandinavia, Asia.

Co-operation interests:
Private label manufacturing,
new product development, retail partners.

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RÜDOLFS
organic

MONS



MONS produces variety of cookies, sweets and snacks with superior quality. Product range consists of organic, vegan, gluten-free, sugar-free and conventional products. MONS factory has IFS Food certificate.

Main products / services:

- Oat cookies,
- Filled oat balls,
- Filled date balls,
- Energy bars,
- Seed and dried fruit sweets,
- Flapjacks.

Main markets:

Germany, the Netherlands, Finland, Switzerland, Austria, Poland, Japan.

Co-operation interests:

We are looking for distributors and wholesalers.
We are open to work under private label.

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MONS

PĒRNES L Ltd.



PĒRNES L is a Latvian based manufacturer of long potato chips that are mainly sold under Long Chips brand in more than 37 countries. Besides that, the company offers private label options accounting over 19 private label brands.

Main products / services:

Production of potato chips.

Main markets:

EU, Brazil, South Africa, GCC.

Co-operation interests:

We are looking for importers – distributors in South Korea, Taiwan, China.

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**Long
Chips**
quality since 1986

Plūkt Ltd.



We are a family company manufacturing premium herbal teas and infusions, hand-picked from wild Nordic meadows and forests. Our assortment includes 20 herbal teas all of whom are certified-organic and caffeine-free, such as Wild raspberry leaf tea and Linden tea. Served in loose leaf form and in plant-based tea bags. By using fermentation processes, we have introduced a light alternative to black tea made of local fireweed herb, a caffeine-free energy booster. As the pioneers of Nordic tea culture we also welcome renowned tea masters to our herbal workshops in Latvia to experience the light flavours, fragrances and health benefits of wild herbal teas.



Main products / services:

- herbal tea blends,
- herbal masterclasses and workshops, c
- old-brew herbal infusions.

Main markets:

South Korea, Japan, USA, The Netherlands, Germany, Belgium.

Co-operation interests:

looking for distribution partners in HoReCa, retail health food stores, retail gourmet stores, retail gastronomic spaces.

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PLÜKT

Pure Chocolate Ltd.



A recognised producer of highest quality chocolate truffles and decorated chocolate truffles.

Main products / services:

- Chocolate truffles,
- decorated chocolate truffles in giftboxes,
- minipacks and daily consumption packages.

Main markets:

Latvia, Lithuania, Estonia, Germany, USA, Bulgaria, Denmark, Ukraine, etc.



Co-operation interests:

A and A+ category retailers and distributors.

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Snacks and More Ltd.



Our company has 17 years of experience in popcorn production and is the largest producer in the Baltic States. We offer our clients high-quality popcorn with original flavors at the best prices. We take pride in our handmade popcorn, made without any artificial flavors or colors. Our air-popping method is a healthier cooking technique that enhances both texture and taste. With our unique cooking process, the flavors are released with every satisfying crunch.

Main products / services:

- Popcorn,
- Bacon snacks.

Main markets:

Baltic states, Germany, Greece, UK, Ireland, Norway, Kuwait, Saudi Arabia.

Co-operation interests:

Wholesalers and distributors.

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TĀLAVA Ltd



TĀLAVA is a producer of 100% natural alcoholic and non-alcoholic beverages. Rooted in a tradition and artisanal craftsmanship, TĀLAVA remains a family-owned and operated business.

PURE NATURE, PURE TASTE: CRAFTED WITH 100% NATURAL INGREDIENTS

Our drinks are crafted with care, using carefully selected apples from local farms and natural fruit juices, capturing the vibrant essence of the fruits without the need for concentrates or artificial flavours.

SUSTAINABILITY IN EVERY SIP:

TĀLAVA is not just about great-tasting beverages, it's a commitment to sustainability. Our packaging is made from recycled aluminium, but labels are a clever blend of organic materials and recycled plastic.

DISCOVER OUR AWARD-WINNING CRAFTSMANSHIP

Our line-up of beverages has wowed judges from around the globe, who have recognized the harmonious blend of flavours.

Main products / services:

craft apple cider, beer, cocktails, non-alcoholic beverages, soft drinks, private label products.

Main markets:

Europe, Asia

Co-operation interests:

supermarkets, speciality shops, e-commerce platforms, HoReCa, distributors

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The Beginnings



Established in 2010, The Beginnings is a brand dedicated to creating wholesome snacks using natural plant-based ingredients. Our journey began with vegetarian and vegan restaurants in Riga, Latvia, where we cultivated our passion for crafting nutritious dishes.

Main products / services:

- Healthy snacks,
- Natural snacks,

High Protein, High fiber, Vegan, Gluten – free

Main markets:

Europe, Middle East.

Co-operation interests:

Distribution channels, sales, retail stores, convenience stores.

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THE BEGINNINGS

VERY BERRY LTD.

Very Berry is a Latvian berry-growing and natural juice production company officially founded in 1998. Very Berry is known for producing 100% natural, cold-pressed juices, syrups, drinks, and functional beverages made from locally grown berries. Their philosophy centers around purity, sustainability, and respect for nature.

Main products / services:

- Functional drinks that is product produced from 100% pure juice and herbal teas;
- 100% pure berry juices without added sugar;
- Carbonated lemonades from pure juices and fruit mixes.

Main markets:

Belgium, Estonia, Lithuania, Netherlands

Co-operation interests:

Distributors, wholesalers, importers as well as supermarket chains and HoReCa sector.

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LEMONADE
READY TO DRINK

ZAKU Mineral Water, Markol LLC



Founded in 1994 by a surgeon who sought the cleanest, most balanced water to help his patients recover faster, our commitment to quality has been at the heart of everything we do.

Zakumuiža water is produced by a 100% Latvian-owned company. We extract our water from a deposit in Garkalne parish and bottle it at the extraction site. The factory is located in a strict protection zone, fully fenced and guarded 24/7. It is surrounded by a nature reserve covered by an untouched pine forest. Our water has a pH of 8—just right for your body. With its balanced minerals and low mineralization, it keeps you hydrated throughout the day. Make it a natural part of your healthy lifestyle. 100% pure, made by nature.

Main products / services:

Food Services, Beverages, Natural Mineral Water, Bottled Water.

Main markets:

EU, UAE, Saudi Arabia, Japan, Korea.

Co-operation interests:

HoReCa, retail, distributors/importers/agents.

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525 Food Production Ltd.



SIA 525 Food Production Ltd. is a young, innovative, and eco-friendly company from Latvia. We are dedicated to delivering high-quality frozen meals under the 5 Minute Gourmet brand, produced using cutting-edge technology. Our key innovation is acoustic freezing, which preserves up to 97% of the flavor, texture, and nutritional value of the meals.

Main products / services:

5 Minute Gourmet offers:

- Ready-made main courses, soups, burgers, and desserts crafted from natural ingredients.
- Frozen red and black caviar under the KHANCAVIAR brand, treated with acoustic freezing to ensure a shelf life of up to 12 months.

Our products are easy to prepare and suitable for both home cooking and professional kitchens. All items have a shelf life of 12 months.

Main markets:

We export to Spain, Norway, the USA, and Lithuania, with a strong presence in the Latvian market. We are actively looking to expand into new markets, including Asia, where high-quality gastronomic solutions are highly valued.

Co-operation interests:

We seek partners to expand our distribution network, including retail chains, restaurants, and the hospitality sector. We are also open to developing customized products tailored to the regional tastes of new markets.

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