



Government procurement in Japan

Session 3:

Public sector lighting market & building partnerships

Further information on

Building partnerships	
Japan Lighting Manufacturers Association (JLMA)	https://jlma.or.jp/en/index.html
JLMA Members' List in English	https://www.jlma.or.jp/en/member.html
JLMA public works own lighting standards info (Japanese)	https://www.jlma.or.jp/siryoindex.htm
List of companies manufacturing/selling lighting fixtures (Japanese)	https://baseconnect.in/companies/category/bc6c5f5a-203d-4c54-adc8-6447e659f521
List of Japanese lighting manufacturers (interior)	http://www.interior-joho.com/knowledge/detail.php?id=354
List of lighting manufacturers provided by Yodobashi (Electrical appliances department store chain)	https://www.yodobashi.com/category/6353/34039/maker/
Yazawa Online wholesaler (B2B)	https://www.yazawa-online.com/cm/155140/
Example of EU SME developing Japanese government market through targeted marketing of its solar panel group buying solution	https://ichoosr.com/ https://ichoosr.co.jp/
EU-Japan Centre for Industrial Cooperation	https://www.eu-japan.eu/
Europe Enterprise Network Japan	https://www.een-japan.eu/
Japan Tax & Public Procurement (JTPP) Helpdesk	https://www.eu-japan.eu/japan-tax-public-procurement-helpdesk
EU Business in Japan	https://www.eubusinessinjapan.eu/
Manufacturers	
Hitachi Global Life Solutions	https://www.hitachi-gls.co.jp/lighting/
Toshiba Lighting & Technology Corporation	https://www.tlt.co.jp/tlt/corporate/solution/solution.htm#Section1
Iris Ohyama Inc.	https://www.irisohyama.co.jp/products/electrical-appliances/lighting-equipment
Iwasaki Electric Co. Ltd.	https://www.eye.co.jp/
HotaluX (Formerly NEC Lighting)	https://www.hotalux.com/#
Daiko Electric Co. Ltd.	https://www.lighting-daiko.co.jp/
Mitsubishi Electric Lighting Corporation	https://www.mitsubishielectric.co.jp/group/mlf/
Koizumi Lighting Technology Corporation	https://www.koizumi-lt.co.jp/
Endo Lighting Corporation	https://www.endo-lighting.com/
Panasonic Corporation	https://www2.panasonic.biz/jp/lighting/
Odelic Co. Ltd.	https://www.odelic.co.jp/



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