

Welcome!



The EU-Japan Centre presents

Support Activities for EU companies internationalization toward Japan



EU-Japan Centre
for Industrial Cooperation
一般財団法人日欧産業協力センター



The Centre

Authorities

- European Commission – DG Growth
- Japanese Ministry of Economy, Trade & Industry (METI)

Head Office in Tokyo (since 1987) & EU office in Brussels

- +/- 30 staff (in Tokyo and Brussels)

Mission

- Promote Industrial Cooperation between the EU and Japan

Activities

- Services to Business
- Policy Analysis and Advices
- Promotion of Industrial Innovation and R&D



SUPPORT SERVICES



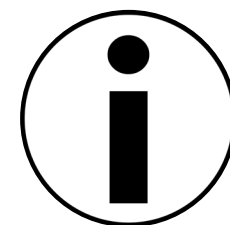
- Intelligence
- Partnering
- Sectorial Matchmaking missions to Japan (ICT / Biotech / Nanotech / Green)
- Training Programmes in Japan & in the EU (Business culture and manufacturing methodologies)
- Innovation and R&D

SUPPORT SERVICES - INTELLIGENCE



Information on Japan

- Website
- Webinars
- Expert Reports
- Market Access workshops



Helpdesks

- General
- EU-Japan Economic Partnership Agreement
- Taxes and public procurement
- EU-Japan Business Cooperation with ASEAN, Africa and Latin America

SUPPORT SERVICES - Information on Japan

Over 400 sector focus reports and webinars already available



- Alcoholic Beverage Market in Japan
- The Japanese Agrifood Market
- Blockchain in Japan
- The Japanese Startup Ecosystem
- Japanese Healthcare Industry
- Autonomous Driving System in Japan
- Nanotech - Wearable Technologies
- ICT market in Japan
- Wine market in Japan
- and 400 more...

SUPPORT SERVICES - Information on Japan

Next About Japan webinars

Webinar 208: Expand to Japan: Startup Visa in Shibuya (Tokyo)

9 May 2023

Webinar 209: Honey Market in Japan

6 June 2023

Webinar 210: Cross-cultural awareness and the importance of corporate culture

13 June 2023

Webinar 211: Confectionary Market in Japan

12 September 2023

Mini series of 3 cultural related webinars in October

More to come this Spring...

Past webinars are all recorded and available online !

<https://www.eubusinessinjapan.eu/events>



SUPPORT SERVICES - Helpdesks

- **General enquiries**

Everything you always wanted to know about Japan
(but were afraid to ask)



- **EU-Japan Economic Partnership Agreement (EPA)**

What to do and how to benefit from the free trade agreement between the EU and Japan (Available resources: 47 webinars and factsheets about main sectors beneficiary of the agreement, 2 handbooks for EU importers and exporters)



- **Tax and public procurements**

How to comply with financial duties and the Japan Tax Agency
How to participate in Japan national and local authorities' calls for tender.



SUPPORT SERVICES - PARTNERING



Business Support on Your Doorstep

Enterprise Europe Network (Japan representative)

- Promotion of EU/JP companies' profiles
- Business missions to Japan
- Online B2B events
- Training missions to Japan

Other partnering opportunities

- EU-Japan Regional cooperation
- EU-Japan cooperation in third countries

→ European Commission funded Network to support EU SME's internationalization worldwide.

SUPPORT SERVICES – EEN Promotion

For EU SMEs

Promotion of EU companies' profiles

- Translated
- Website publication
- Targeted emails
- During events (trade fairs, seminar...)
- Via local Japanese partners (CCI, associations...)

リトアニア発リネン、アクセサリーなどの生活雑貨用品メーカーがディストリビューターを探しています



| | |
|--|---|
| Country of origin : リトアニア | Date : 24/06/2020 |
| EEN profile reference : BOLT20200604001 | Partnership type sought : 商業代理店 流通サービス |
| Sector/Main field of activity : クラフト&デザイン その他 | Type of Partnership : Business |

リトアニア企業は2018年より、良質なテキスタイルや木材でハンドメイドアクセサリーやリネン製品を製造しており、現在以下の様なラインナップでグッズを提供しています。

1. 織ネクタイ・リネンまたは木製(彫刻可)
2. リネン製ネクタイ・レギュラー/スリム
3. カフス、木製(彫刻可)またはリネン
4. リネン生地生活雑貨

同社は、商業代理店または流通サービス契約の下で自社製品の流通を希望する海外ビジネスパートナーを探しています。また、製造契約の下でプライベートレーベル製品の生産受託も可能です。

The screenshot shows the EEN Japan website interface. At the top, it says 'enterprise europe network Japan' with the Japanese flag. Below the navigation bar, there's a search bar and a list of categories: ホーム, EENについて, パートナーを探す, パートナーシップの機会, 情報サービス, イベント, リンク. The main content area features a search result for a Lithuanian linen company. It includes three cards for '買い手です' (Buyer), '売り手です' (Seller), and '共同開発がしたいです' (Wish to co-develop). Below this, there's a section for 'パートナーシップの機会' (Partnership opportunities) with three more cards: 'Discover all profiles' (with images of Swedish water bottles), 'スウェーデンの織物メーカーは、ヨーロッパに於けるライブ・ファッションウェアの生産パートナーを探しています' (Swedish textile manufacturer looking for live fashion wear production partners in Europe), and 'スウェーデンの織物ブランドが高級日用品のディストリビューターを探しています' (Swedish textile brand looking for high-end consumer goods distributors).

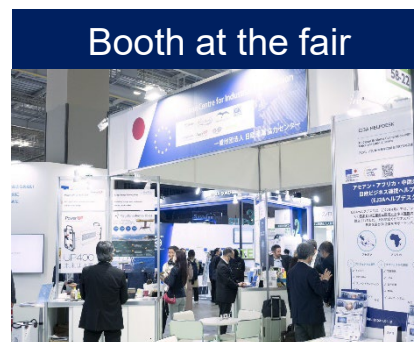
SUPPORT SERVICES – Business mission to Japan

Cluster and SMEs sectorial mission

(4-day mission to Japan exhibiting at a trade fair)

4 missions per year

- Biotech (in October)
- Digital (in March)
- Green economy (in March)
- Nanotech (in February)



For EU SMEs

EU Delegation



B2B meetings



SUPPORT SERVICES – Innovation and R&D



“Vulcanus in the EU”

a scheme for EU companies willing to host a Japanese intern

Who?: Japanese students in third or fourth year of their undergraduate studies or following a postgraduate course

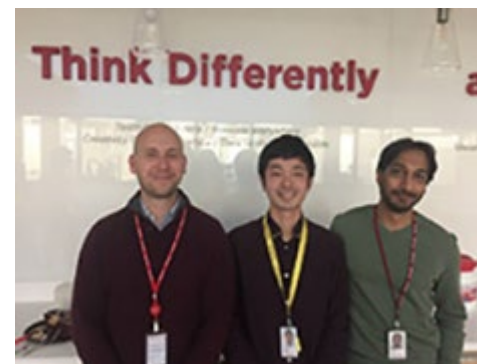
Fields: engineering (mechanical, electrical, electronics, civil, nuclear, etc.), ICT, telecommunications, chemistry, biotechnology, physics / metal materials

How long?: 8 months

NEXT SESSION:

August 2024 – March 2025

Application deadline for host-companies: 23 September 2023



Useful links & contacts

Do you want to be kept informed?

EU-Japan Centre's activities
Partnering Support
Information about Japan
Business Round Table
Technology Transfer Helpdesk

The Centre on Twitter
Also on Facebook and LinkedIn

Contact: Ana Horvatin



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for Industrial Cooperation
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